



MONTANA  
HEALTHCARE  
FOUNDATION

# 2017 Call for Proposals: Large Grants

*General Overview & How to Apply*

[www.mthcf.org](http://www.mthcf.org)

[info@mthcf.org](mailto:info@mthcf.org)

# Technical Notes

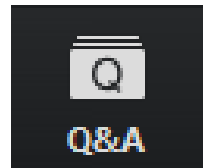
If you are having trouble with the audio and are hearing an echo or feedback, try:

- Muting your computer speakers
- Dialing in on a phone line

**Dial in number: +1 (408) 638-0968**

**Webinar ID: 799 335 450**

Please submit your questions via the **Q&A** feature on the upper left corner of your Zoom interface.



# Introduction: MCHF Staff



**Aaron Wernham,**  
Chief Executive  
Officer



**Ted Madden,**  
Chief Operating  
Officer



**Scott Malloy,**  
Senior Program  
Officer



**Melinda Buchheit,**  
Communications  
Coordinator &  
Executive Assistant



**Kayla Talbert,**  
Grants  
Administrator &  
Administrative  
Assistant

# Webinar Logistics

- The first 30 minutes of today's webinar will be presented by Aaron Wernham, Ted Madden, and Scott Malloy.
- The last 30 minutes of the call will be dedicated to an interactive question and answer session.
- ***Please submit questions by typing them into the Q&A feature on your interface anytime throughout the presentation and during the Q&A session.***
- After the meeting, we will send out an email with today's slides, a link to the presentation recording, any responses to unanswered questions from the Q&A session.
- Webinar slides and recordings will also be posted on our website.

# Agenda

- **1:05-1:35 PM**

- Introduction to MHCF: how we were formed, what we do, how we developed our strategic plan
- Eligibility and selection criteria
- Focus areas
- How to apply

- **1:35-2:00 PM**

- Question and answer session

# Webinar Goals

- Help applicants understand MHCF's focus areas and our approach to making grants
- Make it as easy as possible for applicants to apply by explaining the timeline and online application process
- Answer any questions you may have

# About MHCF

<http://mthcf.org/who-we-are/about-us/>

- Strategic investments to improve the health and well-being of all Montanans.
- Focus on at-risk populations and health disparities.
- The largest Montana-based foundation focused on health.
- Independent, private foundation.
- Permanent resource for Montana: manages the trust investments sustainably, making grants and grant-related investments of roughly 5% of the value of our trust each year.
- Created from the sale of Blue Cross Blue Shield of MT.

# Focus Areas

- 1. American Indian Health**
- 2. Behavioral Health (Mental Illness and Substance Use Disorders)**
  - a) Integrated Behavioral Health Initiative
  - b) Strengthening the Substance Use Disorder Prevention and Treatment System
- 3. Partnerships for Better Health**



# 2017 Call for Proposals

<http://mthcf.org/grant-opportunities/2017-call-for-proposals/>

- We plan to invest more than \$5 million in 2017, partly through this CFP as well as through other invited grants and initiatives
- We will give out two types of grants:
  1. **Rapid Response Grant:** 1-step application process offered 2-3 times in 2017
  2. **Large Grants:** 2-step application process offered once in 2017
- One organization may submit up to two distinct proposals

# 2017 Call for Proposals: Large Grants

## Large Grants:

- 2-step application process offered once in 2017
- \$75,000 - \$150,000
- 1-2 year projects
- Implementation grants for a well-planned, sustainable project

# Who Can Apply?

## Eligibility Criteria

Montana-based organizations that meet the following criteria:

- 501(c)(3), excluding private foundations and type III non-integrated supporting organizations, per sec. 509(a)
- Tax-exempt educational institutions
- State, tribal, or local government agencies

## Notes

- *For the American Indian Health focus area, tribal government agencies and American Indian-led non-profits are eligible.*
- *Eligible applicants may plan to use part of the budget for contracts with entities that might not otherwise be eligible, such as an out-of-state organization. Please contact MHCF for guidance on budgeting for consultants.*

# What We Fund: Selection Criteria

- Importance of health issue to be addressed
- Need
- Sustainability
- Creating partnerships
- Focus on at-risk populations and health disparities
- Solutions exist
- Workable in Montana and culturally appropriate
- Feasibility and scale
- Contribution to a diverse grantee portfolio
- Best practices
- Collaboration with tribal leadership

# What We Do Not Fund

*<http://mthcf.org/grant-opportunities/what-we-do-do-not-fund/>*

- Individuals
- Capital campaigns, fundraising events
- Operating deficits or retirement of debt
- Construction projects, real estate acquisitions, or endowments unless part of an invited proposal
- Fundraising events
- Organizations that discriminate by reason of race, religion, gender, national origin, sexual orientation, or political orientation
- Lobbying as defined by the U.S. Internal Revenue Code (IRC), section 4945(d)(1)
- Activities supporting political candidates or voter registration drives, as defined in IRC section 4945(d)(2)
- Large equipment purchases (for example: medical equipment, vans)
- Medical research or research lacking a direct, targeted, and practical benefit to Montanan's health
- Organizations or foundations for redistribution of funds via sub-grants

# Restrictions on “Supplanting”

<http://mthcf.org/2015/04/montana-healthcare-foundation-guidance-on-supplanting/>

- State law: MHCF grants may not be used by grantees to **supplant** government funding.
- Foundation policy: MHCF funds may not be used to supplant other, non-government sources of funding either.
- You CAN use our funds to **supplement** government funding.
- Definitions:
  - **Supplant**: To supersede or replace—that is, you have government funding for an activity, and you use MHCF funds to supplant or replace those funds. Not allowed!
  - **Supplement**: To add to or augment funding—that is, you use MHCF funds to accomplish some specific new outcomes and deliverables that could not be accomplished with current funding.

# Focus Areas In Depth:

- 1. American Indian Health**
- 2. Behavioral Health (Mental Illness and Substance Use Disorders)**
  - a) Integrated Behavioral Health Initiative
  - b) Strengthening the Substance Use Disorder Prevention and Treatment System
- 3. Partnerships for Better Health**

# American Indian Health: Examples of Key Challenges

- Inadequate funding of health services & disease prevention
- Need for technical assistance to strengthen coding, billing, and administration
- Limited availability of treatment for substance use disorders
- Challenges for young families: historical trauma, lack of economic opportunity, ACEs
- Suicide and mental illness
- Oral health challenges—limited access to care/prevalent dental problems
- Other health disparities—e.g. diabetes



# American Indian Health: Project Examples

- Strengthening the funding and administration of health services and prevention programs
- Self determination: 638 contracting or compacting of IHS services
- Strategic planning
- Drug use in pregnancy
- Injury prevention
- Addressing the health and health service needs of urban Indians
- Leadership development

# Behavioral Health: Examples of Key Challenges

- Limited access to behavioral health prevention and treatment.
- High rates of behavioral health disorders in the criminal justice system.
- Fragmentation of the system of care for people with co-occurring mental illness, substance use disorders, and/or chronic medical illnesses.

# Behavioral Health: Initiatives

- **Integrated Behavioral Health**
- **Strengthening the Substance Use Disorder (SUD) Prevention and Treatment System**
- **Other Behavioral Health Programs**
  - Providing effective behavioral health services to individuals encountering the criminal justice system
  - Projects that strengthen the regional continuum of care for mental illness and SUD

# Initiative: Integrated Behavioral Health

**Definition:** a team-based approach that integrates primary care, mental health, and substance use disorder treatment in order to improve health outcomes and value.

Under the Large Grant opportunity, MCHF will offer IBH Implementation Grants: two-year grants of up to \$150,000 (*by invitation only*).

# Initiative: Strengthening the Substance Use Disorder (SUD) Prevention and Treatment System

**Emphasis:** Integrated, team-based approaches that use evidence-based treatment, coordinate care, and track outcomes.

## **Funding Priorities:**

- Treatment of SUD among pregnant women and parents
- Increasing access to medication-assisted treatment in IBH settings
- Adding SUD to the scope of care for FQHCs, RHCs, tribes, and urban Indian health centers
- New partnerships between SUD, mental health, and primary care providers
- Implementing SBIRT
- Business development and revenue cycle support for SUD providers
- Development of regional frameworks for preventing substance misuse and SUD

# Partnerships for Better Health: Examples of Key Challenges

- Limited access to health services in rural areas
- Workforce: hard to recruit and retain staff
- Funding: low reimbursement for mental health, substance use treatment
- Rising healthcare costs
- “High utilizers”
- Health disparities & the social determinants of health: the challenge of improving health against the current of poverty, poor housing, poor educational outcomes, etc.

# Partnerships for Better Health: Project Examples

- Community health teams and other approaches to care coordination, case management, and community outreach
- Identifying and improving outcomes among “super-utilizers”
- School-based health centers
- Interventions that address upstream risk factors for health disparities/social determinants of health
- Direct collaboration among community agencies to address a major health issue
- Oral health

# How To Apply

- Grants management system: Foundant
- Foundant can be accessed through MHCF's website:



- All applications and grant progress reporting will be done in Foundant.
- The following slides will preview the Foundant logon and application pages.





## Logon Page

Email Address\*

Password\*

[Forgot your Password?](#)

Log On

Create New Account

WELCOME TO THE MONTANA HEALTHCARE FOUNDATION'S ONLINE GRANT MAKING SYSTEM.

**New Users**-Please Click Create New Account. The person creating this user account should have authorized authority or documented delegated authority to be duly empowered by applicant organization to enter into legal contracts (including grant agreements).

*Please check within your organization for any existing account before creating a new one.*

**Returning Users**-Please enter your login credentials and click Log On

If you have any questions please email us at [info@mthcf.org](mailto:info@mthcf.org), or call our office at (406)451-7060.

Please Note: During the application process, applicants will receive emails from [administrator@grantinterface.com](mailto:administrator@grantinterface.com). Please make sure your security settings are set up to accept this email address.

When you create your account, the system will send an automatic email response to confirm that the account was created successfully. You will receive another email confirmation when you submit your proposal.

### Foundant Grant Management Logon Page

First time users must create account. This account can be used for all future applications and reporting. Please call our office at (406)451-7060 if you're unsure if you already have an account.

# Apply

**i** If you have been provided with an Access Code, you may enter it in the box at the top of the page.

The Montana Healthcare Foundation (MHCF) is pleased to announce our 2017 Call for Proposals. We will consider proposals in three areas:

1. American Indian Health
2. Behavioral Health (Mental Illness and Substance Use Disorders)
  - a. Strengthening the Substance Use Disorder Prevention and Treatment System
  - b. Integrated Behavioral Health Initiative
  - c. Other Behavioral Health Projects
3. Partnerships for Better Health

One organization may submit up to two applications under this call for proposals.

Please do not begin a grant application before fully reading our Call for Proposals.

If you have questions, please visit our [Frequently Asked Questions](#). If you do not find an answer, please email [info@mthcf.org](mailto:info@mthcf.org)

Rapid Response-1 American Indian Health 2017

Accepting Submissions until 02/14/2017

The first cycle of Rapid Response Applications are due on February 14th and organizations will be notified by March 24th with a funding decision.

Rapid Response-1 Behavioral Health 2017

Accepting Submissions until 02/14/2017

The first cycle of Rapid Response Applications are due on February 14th and organizations will be notified by March 24th with a funding decision.

## Apply Page

This is where applicants choose the area of focus and type of grant they are applying for.

You can preview the questions for each application by clicking the "Preview" button.



Once you have chosen your area of focus, click "Apply."



# Application

Rapid Response-1 Behavioral Health 2017

 Public Profile

 Question List

**Applicant:**


Ted Madden  
t\_madden@hotmail.com  
406-111-1111  
16 Main Street  
Livingston, MT 59047





**Organization:**

Ted's Test  
22-2222222  
(406) 223-8611  
test 1  
Livingston, MT 5904174

[Contact Email History](#)

 If your organization information does not appear correct, please contact the funder. Thank you.

Request Documents 

 Fields with an asterisk (\*) are required.

Eligibility and Organization Information

Demographic Information and Region to Be Served

Project Title and Summary

Project Proposal

Project Budget

Save Application

Submit Application

**Application Page**  
On the application page, there are five different types of questions you will be filling out.

If you don't receive an email confirming receipt of final submission of your application within 24 hours please contact [info@mthcf.org](mailto:info@mthcf.org)

Save Application

Submit Application




When you are finished filling out your application, click **“Submit Application”** and you will receive a confirmation email from us within 24 hours.

# Application Timeline

<b>CFP Opens:</b>	January 16
<b>Brief Proposals Due:</b>	April 7
<b>Full Proposals Invited:</b>	May 22
<b>Full Proposals Due:</b>	August 4
<b>Funding Decisions:</b>	October 2
<b>Anticipated Project Start:</b>	November 1

# Question & Answer Session

- Please type questions directly into the **Q&A** feature: 
- Please refrain from asking specific questions related to your project – instead, try to frame your questions in a way that applies to a broad range of projects.
- If you do not have the opportunity to ask your question today, or we do not respond to it directly during the presentation, please email it to us as we will respond as quickly as possible.
- As a reminder, this presentation, including the Q&A session, is recorded and will be archived and publicly available on our website.

# Thank You

Don't hesitate to call or email us as you develop your proposal:

**Email: [info@mthcf.org](mailto:info@mthcf.org)**

**Phone: (406)451-7060**