



MONTANA
HEALTHCARE
FOUNDATION

2019 Call for Proposals Overview Webinar

2019 Call for Proposals | Initiative Opportunities |
Grants Management System

February 13, 2019

Technical Notes

If you are having any trouble with the audio, we recommend:

1. Muting your computer speakers
2. Dialing in on the phone line:

Dial in #: 1-877-853-5257

Webinar ID: 884-124-372

Please submit your questions anytime via the Q&A feature. We will be collecting everyone's questions and answering them at the end of the webinar.

We will be recording this webinar and the recording will be available on our website.

Introduction



Dr. Aaron Wernham
Chief Executive Officer



Ted Madden
Chief Operating
Officer



Scott Malloy
Program Director



Tressie White
Program Director



Michele Henson
Program Associate



Kayla Talbert
Grants Administrator



Price Klaas
Office Manager



Melinda Buchheit
Communications
Coordinator &
Executive Assistant



Anna Lange
Administrative
Assistant

Agenda

1:05-1:35 PM

- Foundation Overview
- Eligibility and Selection Criteria
- 2019 Call for Proposals
- Initiative Opportunities
- Grants Management System

1:35-2:00 PM

- Q&A Session

Webinar Goals

- Help applicants understand MHCF's focus areas and our approach to making grants.
- Make it as easy as possible for applicants to apply by explaining the timeline and online application process.
- Answer any questions you may have.

About Montana Healthcare Foundation

- We make strategic investments to improve the health and well-being of all Montanans.
- We are an independent, private foundation, and Montana's largest health-focused foundation.
- We are a permanent resource for Montana: we manage trust investments sustainably, making grants and grant-related investments of roughly 5% of the value of our trust each year.

Focus Areas

We do work in six different areas (we are offering funding for three under this call for proposals).



2019 Call for Proposals Overview

- We will consider proposals in three areas under this CFP:
 1. **American Indian Health**
 2. **Behavioral Health**
 3. **Partnerships for Better Health**
- Each organization may submit **up to three distinct applications**.
- In addition to grants made under this CFP, many of our grants will be offered by invitation only within strategic initiatives under each focus area.
- In 2019, we plan to invest more than \$5 million, partly through this CFP and partly through invited proposals under our initiatives.

Grant Awards Under This Call for Proposals

We are offering grants between \$10,000 and \$50,000 for projects implemented within a 12-month period and grants up to \$100,000 for projects implemented within a 24-month period.

All grants will be awarded through a one-step application process offered once in 2019, with a possibility of a second opportunity in the fall depending on available funds.

Call for Proposals Funding Cycles

We will offer one funding cycle in 2019 with the possibility of a second cycle in the fall depending on available funds.

Cycle Opens	Proposals Due	Funding Decision	Projects Begin
January 17	May 30	July 22	August 1

NOTE: We make every effort to adhere to this timeline for grant review and decision-making. On occasion, the review process may require more time. In such cases, we will notify applicants of the status of the review by the "Funding Decision" date and provide an updated estimate of the timeline for reaching a funding decision.

Eligibility Criteria

We will only fund Montana-based organizations under this CFP. Montana-based organizations that are eligible to apply for funding include:

- Tax-exempt organizations described in Section 501(c)(3) of the Internal Revenue Code (excluding those classified as private foundations or any type III non-functionally integrated supporting organization under section 509(a) of the Code).
- Tax-exempt educational institutions.
- State, tribal, or local government agencies.

NOTE: Eligible applicants may use a portion of the budget to fund consultants that may not meet these eligibility criteria.

Selection Criteria: What We Fund

- Importance of health issue to be addressed
- Need
- Focus on at-risk populations and health disparities
- Solutions exist
- Workable in Montana and culturally appropriate
- Feasibility and scale
- Contribution to a diverse grantee portfolio
- Involving stakeholders and community members
- Collaboration with tribal leadership
- *Sustainability*
- *Creating partnerships*

Selection Criteria: What We Fund

All of the selection criteria are important, but these two may be the most common areas where we see room for improvement in proposals

- Sustainability: A short-term grant investment will catalyze improvements that endure long after the grant funding runs out. When funding will be used to establish or support new programming, the strongest proposals will demonstrate a clear, feasible plan to sustain the programming through third-party reimbursement or shared savings within the health care system.
- Creating partnerships: The proposed project will create or advance new and substantive partnerships that result in more efficient and effective use of resources, and collaboration between organizations that may not typically work together, such as health care providers (hospitals, clinics, behavioral health treatment centers), public health (local or tribal health departments), and other organizations (such as community developers, county sheriffs, or schools). The strongest proposals will include specific plans for the involvement of and collaboration with and among the major health resources in the community.

What We Do Not Fund

- Individuals
- Capital campaigns
- Operating deficits or retirement of debt
- Construction projects, real estate acquisitions, or endowments.
- Fundraising events
- Organizations that discriminate by reason of race, religion, gender, national origin, sexual orientation, or political orientation
- Lobbying as defined by the U.S. Internal Revenue Code (IRC), section 4945(d)(1)
- Activities supporting political candidates or voter registration drives, as defined in IRC section 4945(d)(2)
- Large equipment purchases (for example: medical equipment, vans, etc.), where such purchases constitute a substantial portion of the grant budget
- Medical research or research lacking a direct, targeted, and practical benefit to Montanan's health
- Organizations or foundations for redistribution of funds via sub-grants

Restrictions on Supplanting

- **State Law:** MHCF grants may not be used by grantees to **supplant** government funding.
- **Foundation Policy:** MHCF funds may not be used to supplant other, non-government sources of funding either.
- You CAN use our funds to **supplement** government funding.
- Definitions:
 - **Supplant:** To supersede or replace—that is, you have government funding for an activity, and you use MHCF funds to supplant or replace those funds. Not allowed!
 - **Supplement:** To add to or augment funding—that is, you use MHCF funds to accomplish some specific new outcomes and deliverables that could not be accomplished with current funding.

Focus Areas

- 1. Partnerships for Better Health**
- 2. Behavioral Health**
- 3. American Indian Health**

In the next six slides, we will talk about opportunities under this CFP, AND briefly go over our initiatives as well.

Partnerships for Better Health: What will we fund under this CFP?

Examples

- Projects that address upstream risk factors for health disparities/social determinants of health.
- Public health and prevention planning.
- School-based health centers.
- Improving outcomes and cost of care for super-utilizers.
- Direct collaborations among community agencies, such as local health departments, rural hospitals, community mental health and substance use disorder treatment organizations, and community health centers to address a major health issue.
- Oral health.
- Community health teams and other approaches to care coordination, case management, and community outreach.

Behavioral Health:

What will we fund under this CFP?

Examples

- **Strategic and business planning:** One-year planning grants that will result in a viable plan to fund and implement programming to address an important health issue.
- **Partnerships with Criminal Justice:** Projects that will improve mental illness and substance use disorder outcomes for justice-involved populations, including probation, law enforcement, and corrections.
- **Trauma-informed schools and school health:** Proposals to improve educational, behavioral, and health outcomes for students through implementing trauma-informed educational practices, policies, health services, and the Good Behavior Game.

Behavioral Health: Initiatives

(By invitation only—not available under this CFP)

Initiatives: (<https://mthcf.org/focus-area/behavioral-health/>)

- Integrated Behavioral Health
- Substance Use Disorder Prevention and Treatment (focus on addressing SUD in primary care; SBIRT; MAT)
- Perinatal Behavioral Health

If you are interested in applying for funding in one of these initiatives, please email Scott Malloy at scott.malloy@mthcf.org.

If your project does not fit into one of the above initiatives, please apply for Behavioral Health grant funding under the competitive CFP.

American Indian Health: What will we fund under this CFP?

Examples:

- **Strategic and business planning:** One-year planning grants that will result in a viable plan to fund and implement programming to address an important health issue.
- **Partnerships outside the health sector:** Proposals that seek to build partnerships with organizations beyond the health sector to build strong, resilient communities and address issues, such as poor housing, limited opportunities for youth engagement, community support for seniors, unemployment, or access to healthful foods.
- **Upstream influences on health and well-being:** Projects that address access to healthful food, housing, transportation, and other upstream influences on health and well-being.

American Indian Health: Initiatives

(By invitation only—not available under this CFP)

Initiatives: (<https://mthcf.org/focus-area/american-indian-health/>)

- Strengthening American Indian Health Services
- American Indian Health Governance and Leadership Support
- Implementing the Medicaid Tribal Health Improvement Program (T-HIP) to reduce health disparities.

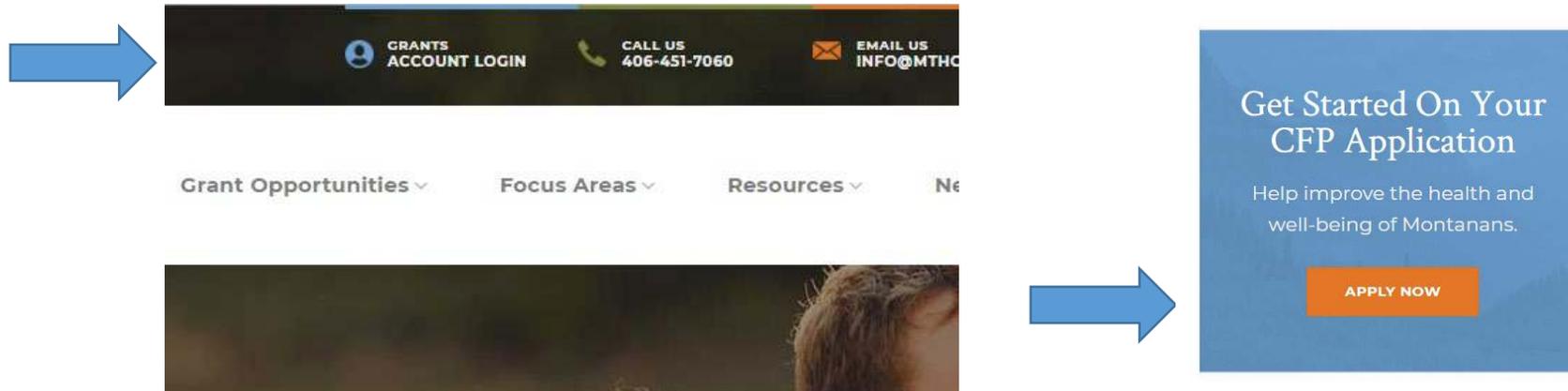
Am I eligible to be invited?

Only tribes, tribal health departments, and urban Indian health centers (participants in the American Indian Health Leaders group) are eligible for invited initiative grants. Please email Tressie White at tressie.white@mthcf.org to apply for an initiative grant.

If you are not eligible, or your project does not fit into one of the above initiatives, please apply for American Indian Health grant funding under the competitive CFP

How To Apply

- Grants management system (GMS): SmartSimple
- GMS can be accessed through MHCF's homepage and CFP:



- All applications and grant progress reporting will be done in SmartSimple.

SmartSimple Grant Management Logon Page

First time users: Click on Register Here

Returning users: Enter in your login credentials. If you don't remember your password, please contact our office to have a temporary password sent to you.

Please call our office at 406-451-7060 if you're unsure if you or your organization are registered.



Apply Page

The Funding Opportunities Section lists the current funding opportunities available.

Click Apply Now to start an application.



Welcome to Montana Healthcare Foundation's Grant Portal

To view current opportunities for funding, please navigate to 'Funding Opportunities' section in the left hand side. To view current or past proposals submitted to Montana Healthcare Foundation, navigate to the 'My Application' section.

If you have any questions regarding your account profile, please contact MHCf directly at 406-451-7060 or email info@mthcf.org.



Personal Profile



Organization Profile



Change Password

Funding Opportunities

Opportunity Details

Type: Grant Cycle
Deadline Date: 05/30/2019

Apply Now

Application ID: 2018-1188-G

* Organization:

* Primary Contact: Montana Applicant

Status: Draft Application

Project Title:

Application Summary

ORGANIZATION INFORMATION DEMOGRAPHIC INFORMATION PROJECT INFORMATION PROJECT PROPOSAL WORK PLAN OUTCOMES PROJECT BUDGET ATTACHMENTS

Board List

If applicable, please upload a list of the



* Organization Description and Mission

Briefly describe your organization and

1500 characters left

* Executive Director or Chief Executive

Please list your organization's Executive

Application Page

The application has nine sections.

Click "Save Draft" before you start an application to activate all the questions.



Save Draft

Submit

When you are finished filling out your application, click "**Submit**" and you will receive a confirmation email from us within 24 hours.

Question & Answer Session

- Please type questions directly into the **Q&A** feature: 
- Please refrain from asking specific questions related to your project – instead, try to frame your questions in a way that applies to a broad range of projects.
- If you do not have the opportunity to ask your question today, or we do not respond to it directly during the presentation, please email it to us as we will respond as quickly as possible.
- As a reminder, this presentation, including the Q&A session, is recorded and will be archived and publicly available on our website.

Thank You

Don't hesitate to call or email us as you develop your proposal:

Email: info@mthcf.org

Phone: 406-451-7060