



Grant Overview Webinar

2020 CALL FOR PROPOSALS | GRANTS MANAGEMENT SYSTEM

Montana Healthcare Foundation | February 19, 2020

MTHCF.COM

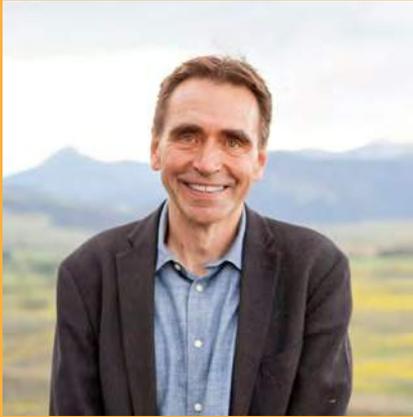
Technical Notes

GRANT OVERVIEW WEBINAR | 2020 CALL FOR PROPOSALS

- **IF YOU ARE HAVING TROUBLE WITH THE AUDIO, TRY:**
 - » Muting your computer speakers
 - » Dialing in on the phone line
 - Dial in number: **1-877-853-5257** (toll free)
 - Webinar ID: **948 786 994**
- Submit your questions anytime via the **Q&A** feature. We will be collecting questions throughout the webinar and answering them at the end.
- This webinar is being recorded and will be available on our website.

Presenters

GRANT OVERVIEW WEBINAR | 2020 CALL FOR PROPOSALS



**DR. AARON
WERNHAM, CEO**
2020 Call for Proposals
Presenter



**BALEIGH HARPER,
GRANT SYSTEMS
MANAGER**
Grants Management
Systems Presenter



**MELINDA BUCHHEIT,
COMMUNICATIONS
MANAGER**
Q&A moderator



**HANNAH JACOBY,
PROGRAM ASSISTANT**
Webinar host

Grant Overview Webinar Goals & Agenda

GRANT OVERVIEW WEBINAR | 2020 CALL FOR PROPOSALS



Webinar Goals

-  **Describe** our focus areas and approach to making grants.
-  **Explain** the timeline and online application process.
-  **Answer** your questions.

Agenda

2:05 – 2:35 p.m.

-  MHCF Overview
-  2020 Call for Proposals
-  Eligibility & Selection Criteria
-  Grants Management System

2:35 – 3:00 p.m.

-  Q&A Session



MONTANA
HEALTHCARE
FOUNDATION

MHCF OVERVIEW



The Montana Healthcare
Foundation makes strategic
investments to improve the
health and well-being of all
Montanans.

The Montana Healthcare Foundation Overview

- » We are an independent, private foundation.
- » We are Montana's largest health-focused foundation.
- » We are a permanent resource for the state.
 - We manage our trust investments sustainably, making grants and grant-related investments of roughly 5% of the value of our trust each year.
- » We work in 6 different focus areas:
 - **American Indian Health**
 - **Behavioral Health**
 - **Partnerships for Better Health**
 - **Public Health**
 - **Capacity**
 - **Medicaid and Health Policy**



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2020 CALL FOR PROPOSALS



Focus Areas

2020 CALL FOR PROPOSALS

Under this competitive call for proposals, we are offering funding in three focus areas:



Partnerships for Better Health



American Indian Health



Behavioral Health

Grants

2020 CALL FOR PROPOSALS

- » We offer grants between \$10,000 and \$50,000 for projects carried out within a 12-month timeframe.
- » And grants of up to \$100,000 for projects carried out in a 12-to 24-month timeframe.
- » **PLANNING PHASE:** We offer grants up to \$25,000 to support strategic and business/sustainability planning.
- » **IMPLEMENTATION PHASE:** We offer grants of up to \$100,000 for project implementation. These projects must already have a strong business and strategic plan.
- » ***NOTE: Don't apply for a grant over \$25,000 if your project is currently in the planning phase.***

Deadlines & Details

2020 CALL FOR PROPOSALS



Deadlines

- ▶ Cycle Opens: February 3
- ▶ **Proposals Due: March 16**
- ▶ Funding Decision: May 18
- ▶ Projects Begin: June 1

Details

- ✓ Grants will be awarded through a 1-step application process offered once in 2020.
- ✓ There is a possibility of a second opportunity in the fall based on available funds.
- ✓ **Each organization may submit up to 3 distinct proposals per year.**

We make every effort to adhere to this timeline for grant review and decision-making. On occasion, the review process may require more time. In such cases, we will notify applicants of the status of the review by the "Funding Decision" date and provide an updated estimate of the timeline for reaching a funding decision.



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ELIGIBILITY & SELECTION CRITERIA

Eligibility Criteria

WE ONLY FUND MT-BASED ORGANIZATIONS. ELIGIBLE ORGANIZAITONS INCLUDE:

- » **Tax-exempt organizations described in Section 501(c)(3) of the Internal Revenue Code** (excluding those classified as private foundations or any type III non-functionally integrated supporting organization under section 509(a) of the Code).
- » **Tax-exempt educational institutions.**
- » **State, tribal, or local government agencies.**

Eligible applicants may use a portion of the budget to fund consultants that may not meet these eligibility criteria.

Selection Criteria: What We Fund

- Importance of health issue to be addressed
- Need
- Focus on at-risk populations & health disparities
- Solutions exist
- Workable in MT & culturally appropriate
- Feasibility & scale
- Contribution to a diverse grantee portfolio
- Involving stakeholders & community members
- Collaboration with tribal leadership
- Sustainability
- Creating partnerships



Sustainability & Creating Partnerships

SELECTION CRITERIA



Sustainability

A short-term grant investment will catalyze improvements that endure long after the grant funding runs out.

When funding will be used to establish or support new programming, the strongest proposals will demonstrate a clear, feasible plan to sustain the programming through third-party reimbursement or shared savings within the health care system.

Creating Partnerships

The project will create or advance new and substantive partnerships that result in more efficient and effective use of resources, and collaboration between organizations that may not typically work together. The strongest proposals will include specific plans for the involvement of and collaboration with and among the major health resources in the community.

What Do We Mean By “Strong Partnerships”?

SELECTION CRITERIA



STRONG PARTNERSHIPS

- ✓ Letters of commitment from partners indicating specific contributions
- ✓ New partnerships or new ways of collaborating between current partners
- ✓ Contributions of staff, facilities, funding, or other resources

WEAK PARTNERSHIPS

- ✗ Generic letters of support
- ✗ Listing potential partners who have not committed to the project.
- ✗ Listing other organizations who you work with but aren't making specific contributions to this project.

What We Do Not Fund

SELECTION CRITERIA

- Individuals
- Capital campaigns
- Operating deficits or retirement of debt
- Construction projects, real estate acquisitions, or endowments
- Fundraising events
- Organizations that discriminate by reason of race, religion, gender, national origin, sexual orientation, or political orientation
- Lobbying as defined by the U.S. Internal Revenue Code (IRC), section 4945(d)(1)
- Activities supporting political candidates or voter registration drives, as defined in IRC section 4945(d)(2)
- Large equipment purchases (for example: medical equipment, vans, etc.), where such purchases constitute a substantial portion of the grant budget
- Medical research or research lacking a direct, targeted, and practical benefit to Montanan's health
- Organizations or foundations for redistribution of funds via sub-grants

Restrictions on Supplanting

SELECTION CRITERIA



- ✗ **STATE LAW:** Our grants may *NOT* be used by grantees to **supplant** government funding.
- ✗ **OUR POLICY:** Our funds may *NOT* be used to **supplant** other, non-government sources of funding either.
- ✓ You *CAN* use our funds to **supplement** government funding.

SUPPLANT: *To supersede or replace.* (You have government funding for an activity, and you use our funds to supersede or replace those funds. Not allowed!)

SUPPLEMENT: *To add to or augment funding.* (You use our funds to accomplish some specific new outcomes and deliverables that could not be accomplished with current funding. Allowed!)



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FOCUS AREAS

Partnerships for Better Health

FOCUS AREA

We will support the planning and implementation of innovative projects that align existing resources in a community to address an important health problem.

NOTE: If your project addresses links between housing and health, we suggest that you read our [Housing Is Health Care Initiative](#) and contact us before applying through this CFP.



Partnerships for Better Health Project Examples



THESE ARE ONLY EXAMPLES AND WE WILL GLADLY CONSIDER FUNDING OTHER TYPES OF PROJECTS IF THEY MEET OUR SELECTION CRITERIA.

- Interventions that address upstream risk factors for illness and the social determinants of health
- Public health and prevention planning
- Direct collaboration among community agencies (for example, sharing personnel or facilities), such as local health departments, rural hospitals, community mental health, and substance use disorder treatment organizations, and community health centers to address a major health issue
- Oral health
- Community health teams and other approaches to care coordination and community outreach



American Indian Health

SELECTION CRITERIA

We will support projects that address key health and health care challenges and will improve the social, economic, and educational challenges that drive health disparities.

NOTE: Members of the [American Indian Health Leaders group](#) (including tribal health departments and urban Indian health centers) are eligible for invited grants through our strategic initiatives. If you are a part of the American Indian Health Leaders group, please contact us before applying through this CFP.

American Indian Health Project Examples



THESE ARE ONLY EXAMPLES AND WE WILL GLADLY CONSIDER FUNDING OTHER TYPES OF PROJECTS IF THEY MEET OUR SELECTION CRITERIA.

- Strategic and business planning
- Partnerships outside the health sector
- Upstream influences on health and well-being

Behavioral Health

FOCUS AREA

We will support collaborative, systems-based solutions to behavioral health challenges in Montana.

NOTE: If your project addresses the following behavioral health topics, we suggest you contact us before applying through this CFP:

- *Integrating behavioral health into primary care ([Integrated Behavioral Health Initiative](#));*
- *Treating pregnant women with mental illnesses or substance use disorders ([The Meadowlark Initiative](#)), or*
- *Substance use disorder prevention and treatment programming ([Substance Use Disorder Prevention and Treatment Initiative](#)).*



Behavioral Health Project Examples



THESE ARE ONLY EXAMPLES AND WE WILL GLADLY CONSIDER FUNDING OTHER TYPES OF PROJECTS IF THEY MEET OUR SELECTION CRITERIA.

- Strategic and business planning
- Partnerships with criminal justice



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GRANTS MANAGEMENT SYSTEM



The grants management system that we use is called **SmartSimple**. All application submissions and grant reporting are done in this system.

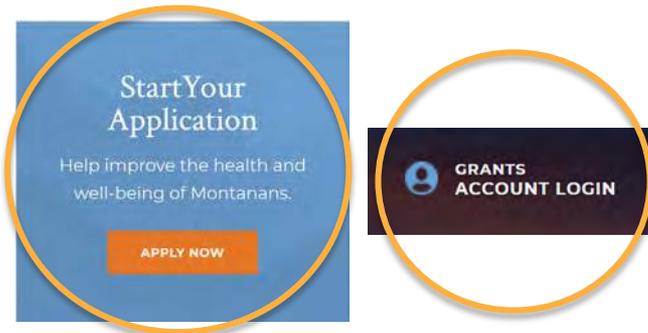
How To Get Started

GRANTS MANAGEMENT SYSTEM



01.

Find the
SmartSimple Login
Page

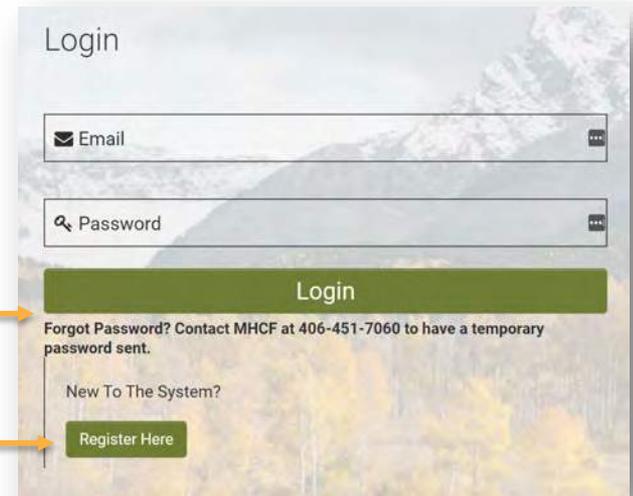


02.

Login to
SmartSimple

Returning users enter
your login credentials
and then click “Login”

First time users click
“Register Here”



How To Apply

GRANTS MANAGEMENT SYSTEM



03.

Start Your Application

Click the “Apply Now” button to start your application. (This button lives under the “Funding Opportunities” section.)

04.

Fill Out Your Application

Click “Save Draft” before you start to activate all the questions.

Click “Save Draft” frequently to save your work!

05.

Submit Your Application

Click “Submit” to send us your application.

You will receive a confirmation email from us within 24 hrs. of submitting your application.



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Questions & Answers

Reminders

QUESTIONS & ANSWERS



- Please type your questions directly into the Q&A feature.
- Please don't ask specific questions related to your project. Instead, try to frame your questions in a way that applies to a broad range of projects.
- If you don't have the chance to ask your question today, or if we don't answer it directly, please email or call us and we will respond as quickly as we can.
- As a reminder, this webinar is being recorded and will be archived and publicly available on our website.

Helpful Resources

2020 CALL FOR PROPOSALS:

<https://mthcf.org/call-for-proposals/>

VIDEO: HOW TO SUBMIT AN APPLICATION

<https://vimeo.com/showcase/5378628/video/2564889G>

2020 CFP APPLICATION QUESTIONS:

<https://mthcf.org/wp-content/uploads/2020/02/2020-CFP-Application.pdf>

GRANTEE FAQs:

<https://mthcf.org/grantee-faqs/>



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Thank You.

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